

CMP

Canadian Mortgage Professional

PROFILE
Dan Hewitt

AND THE NOMINEES ARE...
Announcing the
CMP Canadian Mortgage
Awards finalists



CANADA'S BEST MORTGAGE BROKERS



PLUS

NEWS KIDS ON THE BLOCK

Part II: Brokerages

who are the newest players and what are their strategies for success?

INTERNET MARKETING

does your site get you real deals?

Garth Ellis VERICO Ellis Mortgages Canada, Vancouver, BC

“It is very flattering to be nominated for an award like this, especially to be nominated by a number of my peers. The nomination for ‘Broker of the Year’ is particularly rewarding because it suggests that others feel my involvement and contribution to the mortgage broker industry extends beyond the volume of mortgages my company originates.” Ellis began brokering in 1995. In order to ensure the future success of VERICO Ellis Mortgages Canada, he focuses on the customer experience, ensuring that all clients are receiving the highest level of service and satisfaction. As a director of The Mortgage Brokers Association of British Columbia, he is also always looking for new methods of delivering service to clients. This search often leads to solutions outside the traditional mortgage industry. Through this course of action, the team is better able to solidify existing relationships and uncover untapped streams of business.

